

SUMMARY

30+ years in not-for-profit operations, project management, fundraising, finance, planning, grants & law

> Collaborative and strategic leader	> Transparent board presenter
> Accurate and analytical budget manager	> Expert community & governmental relations
> Responsive project director	> Inspiring staff educator and trainer
> Thoughtful and decisive planner	> Responsible risk and compliance manager
> Successful grant writer and fundraiser	> Analytical and creative problem-solver
> Strong cultural competency	> Effective public speaker and writer
> Experienced in-house counsel	> Good listener
> Consensus builder	> Honest steward with good sense of humor

EXPERIENCE AND PUBLIC SERVICE

State University of New York at Geneseo. 2017- Present

Director of Planning & Construction

Strategic Leadership, Operations and Project Management Experience

- Develop, monitor, & control budgets and projects involving multiple state agencies: \$30+ million
- Successfully lead and co-authored \$90+ million capital plan strategies
- Work with Cabinet members on large capital projects
- Verify and authorize expenses and resolve budget variances
- Resolve legal disputes with contractors and vendors
- Chair consultant selection committees and advocate for college stakeholders in design process
- Responsible for preparing contracts, legal notices, and procurement compliance
- Member, campus Middle States Accreditation Working Group
- Member, campus Affirmative Action Tripartite Panel
- MWBE, SEQR, and COVID-19 compliance coordinator

Alfred University. 2002 - 2017

Executive Director, Capital Operations and Legal Affairs, 2008 – 2017 (Promotion)

Director, Capital Operations and Legal Affairs, 2002 – 2008

Board Relations, Operations and Project Management Experience

- Developed, monitored, controlled & reported on multi-million operations & project budgets
- Presented biannual project reports to AU Board of Trustees; \$75+ million of projects
- Provided University officers with legal counsel, compliance, and risk management assistance
- Negotiated and prepared contracts regarding affiliation agreements, real estate, construction, ISP, equipment leases, credit facilities, internships, study abroad programs, performances, visiting artists, bookstore, and software licensing
- Reporting lines included ~65 employees

Michael A. Neiderbach

University-Wide Committees & Responsibilities

- Co-Chair, University's Occupational Health, Fire and Environmental Safety Committee
- Deputy Title IX Coordinator and hearing panel member
- University's ADA/Section 504 compliance officer
- Member, Campus Emergency Response Team
- Co-Chair, Council on Green Efforts and Safety Committee

Fundraising and Governmental Relations Experience

- Successfully authored and managed New York State and Federal grants - \$1.2 million awarded
- Worked directly with University President to raise \$2 million for LEED Gold Project
- Successfully collaborated with University President and Advancement VP on major donations
- Cohesively worked with U.S. Environmental Protection Agency, U.S. Dept. of Energy, U.S. Army Corps of Engineers, NYS Dept. of Environmental Conservation, NYS OFPC, Village Mayor and Board, Village Planning Board, and Code Enforcement regarding campus operations and projects
- Collaborated with University Relations Division regarding press releases and media interviews

Continuous Improvement Initiatives

- Created management dashboard regarding campus conditions to inform strategic planning
- Improved environmental health & safety compliance within existing operating budget
- Spearheaded critical infrastructure upgrades on budget and reduced natural gas use by 33%
- Realigned unionized workforce (without conflict) to provide more work assignment flexibility
- Improved ADA accessibility by 45%
- Improved fire protection systems by more than 70%

Project Management Experience

- Successfully planned and directed more than \$75 million of projects
- Authored and presented Five-Year Capital Project Master Plans for Board of Trustees approval
- U.S. Green Building Council LEED Gold, Anne's House, AIA Rochester Design Excellence Award

Canandaigua City Council. Councilmember for two terms: 2000 - 2003

- Chairman, Planning Committee and member of the Ordinance Committee
- Sponsored legislation requiring architectural review of all commercial development (passed 9-0)
- Co-sponsored city-wide testing program to detect presence of lead in drinking water (passed 9-0)
- Spearheaded adoption of city's comprehensive plan (passed 9-0)
- Won re-election for second term with 59% of vote
- Endorsed by The Daily Messenger in both election campaigns:
 - October 1999: "He is among the most well-versed, articulate and analytical first-time candidates to surface in years...Whether you agree with him or not, Neiderbach is prepared to tear apart or build positions using equal parts of logic, common sense and persuasiveness. It is an effective combination."
 - October 2001: "His penchant for taking on issues with clarity and decisiveness have earned Neiderbach our support in his bid for re-election."

Michael A. Neiderbach

Canandaigua City Planning Commission. Commissioner, 1997 – 1999

- Co-authored architectural standards for the City's Commercial Lake District
- Reviewed, investigated, and voted on development applications before the Planning Commission
- Awarded Key to the City by City Council for service on the Planning Commission

Finger Lakes Community College. Adjunct Instructor, Business Department 1997- 1999

- Taught courses in research and writing, estate and trust administration, and business law.

Nixon Peabody LLP formerly Nixon, Hargrave, Devans & Doyle LLP. Senior Associate, 1998 – 2002

- Responsible for real estate transactions involving acquisitions, construction, leasing, litigation, stock purchases, sales, and credit facilities
- Represented higher education clients regarding real estate projects and leasing
- Real estate acquisition team for 11.55 MW Madison Wind Farm project
 - New York State's first commercial wind farm
- Summer Associate Coordinator and mentor
- Developed in-house training program for junior associates
- Former Vice-Chair, Monroe County Bar Association Real Estate Council

Private Practice of Law. Fairport, New York. Attorney, 1991 – 1998

- Commercial real estate, business acquisitions and sales, contract negotiations, and litigation
- Won several large litigation cases on behalf of clients
- Advised businesses concerning contracts, human resources, business plans, and liability issues
- Arbitrator, New York State Seventh Judicial District Arbitration Program

Nixon, Hargrave, Devans & Doyle. Associate, 1989 – 1990. Summer Associate, 1988

- Represented clients in real estate, litigation, and regulated industries

VOLUNTEER

- Geneseo Central School District - PTSA Science & Technology Fair Judge, 2011-2020
- Geneseo Central School District - Odyssey of the Mind Assistant Coach, 2019
- Geneseo Softball - Umpire 2016 and 2017 seasons
- Geneseo Little League - Head Coach and umpire for five seasons, 2011-2015

EDUCATION

M.B.A., Alfred University - 3.95 GPA (2013)

- Business Administration. SAP and Banner trained.

J.D., cum laude, State University of New York at Buffalo (1989)

- Buffalo Law Review, Senior Editor and President of the Environmental Law Society.
- U.S. N.O.A.A.-New York State Sea Grant Scholar (1987)

B.A., magna cum laude, State University of New York at Albany (1986)

- U.S. D.O.E – University of Puerto Rico Center for Energy & Environment Research Scholar (1985)
- Intern, New York State Department of Law, Environmental Protection Bureau

Michael A. Neiderbach

PUBLICATIONS

Author, Transferable Public Rights: Reconciling Public Rights and Private Property, 37 Buffalo Law Review 899 (1989), cited in: Zeitschriftenschau, Rechtsvergleichung, ausländisches und deutsches öffentliches Recht, Max Planck Institut Fur ausländisches öffentliches Recht und Volkerrecht 997 (1991); D. Lach, H. Ingram, and S. Rayner, Maintaining the Status Quo: How Institutional Norms and Practices Create Conservative Water Organizations, 83 Texas Law Review 2027, 2038 (2015); H. Babcock, Is Using the Public Trust Doctrine to Protect Public Parkland from Visual Pollution Justifiable Doctrinal Creep?, Georgetown University Law Center, 42 Ecology Law Quarterly 1, 33 (2015).

United States National Oceanic and Atmospheric Administration - N.Y. Sea Grant Scholar.

Co-Author with K. Brown, Legal Constraints on Entry Controls for the Great South Bay Shellfishery: A Report to the Long Island Regional Planning Board (1987).

LICENSES, AFFILIATIONS, TRAINING, & SKILLS

- Licensed to practice law in New York State courts, U.S. District Court, and NYSBA member
 - Member, New York State Bar Association
 - U.S. FEMA, National Incident Management System: 100, 200 & 700
 - ERP Systems – SAP, Banner, and SUCF financial system
 - Microsoft Office (including Outlook, Word, Excel, Powerpoint), as well as Adobe Photoshop
 - SafeZone 2018, 2021